

## PRESS RELEASE

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### **Pinnacle Named Mitel 2020's Top Hospitality Partner 'For The 8th Year In-A-Row'**



#### **Mitel® , a global leader in business communications, has named Pinnacle Communications as Top Hospitality Partner 2020 for the Americas Region.**

"The circumstances of 2020 accelerated the need for digital transformation far beyond what we could have imagined. Our partners worked shoulder to shoulder with customers to not only weather those early days of the pandemic, but to modernize their technology to drive positive business outcomes through more effective communications and collaboration capabilities," said Scott Peterson, Chief Revenue Officer, Mitel. "We applaud their achievements across a diverse range of categories and solutions from cloud to on-premises. Congratulations to these well-deserving partners and thank you for showing what it means to be 'Strongest Together.'"

Bill Mitchell, Pinnacle CEO/VP Hosted Solutions, adds, "Last year's COVID19 pandemic caused a great deal of havoc on our industry, and we were very fortunate to be able to continue installations on the many new construction and renovation projects we had planned. During the last 31 years of our business, Mitel has always been very important to us and especially now, considering we have been the top Hospitality partner for the last eight years in a row. We are very grateful for our close partnership with the leading supplier in the world and are looking forward to another great year."

#### **About Pinnacle Communications**

Pinnacle provides the industry's most comprehensive selection of telecommunications, HSIA, video entertainment and surveillance products in customizable end-to-end network solutions for both on-premises and cloud hosted applications. Recognized by customers and suppliers and the number one supplier and operating from six regional corporate locations and hosting data centers, Pinnacle offers the industry's largest nationwide sales and service organization and the only company to offer its exclusive, **'two-hour, emergency on-site service, anywhere, anytime, coast-to-coast, 24/7/365'**. Pinnacle also provides solutions for Healthcare, Enterprise, Education and other vertical sectors.

#### **About Mitel**

A global market leader in business communications powering more than two billion business connections, Mitel helps businesses and service providers connect, collaborate and provide innovative services to their customers. Our innovation and communications experts serve more than 70 million business users in more than 100 countries. For more information, go to [www.mitel.com](http://www.mitel.com) and follow us on Twitter [@Mitel](https://twitter.com/Mitel). Mitel is a registered trademark of Mitel Networks Corporation.

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