

## PRESS RELEASE

**Germantown, MD**

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### **Pinnacle To Become Part Of History After New HSIA Installation Is Completed at 'Maryland Historical Society' Baltimore, MD.**



A diversion from a typical Pinnacle installation for a Hotel, Hospital or University, the company's many diverse customers fall into a broad spectrum of clients ranging from car dealerships to tractor manufacturers but none more 'interesting' than its current project for the massive 'Maryland Historical Society' complex in downtown Baltimore. Housing millions of books, transcripts and documents along with tens of thousands of objects, the institution and original facilities dates back to the late 1800's.

"This place is really interesting," says Gary Lashley, Pinnacle National Account Manager who secured the project. "There are over 100 thousand museum visitors each year and when we're done, visitors and staff will have full wireless internet access throughout all the different buildings." Pinnacle will install all new cabling for about three dozen dual band Ruckus Wireless access points throughout the various structures, stringing the new cables between the different buildings both old and newer. A challenging but interesting project.

"It is true that Pinnacle is mostly known for our large footprint in the Lodging & Hospitality Industry, but it's also true that some of our oldest customers, some we have serviced for more than 25 years are not hotel related at all," adds Bill Mitchell, Pinnacle CEO/VP Cloud Solutions, "a lot of people don't realize how diversified we are and all the different vertical sectors we operate in. Right now, we're doing more and more in the HealthCare sector which may become larger than our Hospitality Industry success."

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