

Industry News



Three Years In A Row..!

Pinnacle was once again awarded as the Mitel **'TOP PARTNER'** for Hospitality for the third year in a row. In Addition to that award, Don Roach, one of Pinnacle's National Accounts Managers was named as the, **"Top Hospitality Salesperson Of The Year, 2015"** A significant individual accomplishment! Find out more **'HERE'**



Pinnacle Continues Installs For US Army Hotels..!

Now lodging facilities at 39 Army Posts across the country plus two more locations in Hawaii and one in Alaska have new upgrades. Many are getting new 'cloud hosted' solutions and Hotel360. Our latest Project: Redstone Arsenal,, Huntsville, AL Find out more **'HERE'**

Pinnacle Installing Phase Two of 'GIA' Internet Solution..!



New enhancements in the upgraded solution include the new 'Custom Portal' pages allowing hotels to add customizing to their in room guest experience with many new features. Find out more **'HERE'**



Major Contract Awarded

Pinnacle was awarded a five year Master Service Agreement for over 5,800 US based Wyndham Hotels..! Many hotels are getting new upgrades and expanded capabilities.



Pinnacle Leading The Industry In Sales

No other Hospitality suppliers has installed more DIRECTV than Pinnacle, including 2 years in a row 2015,2016 Award for: "Top HBO Reseller"

Did You Know?



Fact...!! Pinnacle has installed over 10,000 miles of cabling....!

When it comes to installing every version of popular cabling, Pinnacle cannot afford to have anything less than perfect. That's why it coined the term and uses techniques and testing to insure that every project installation is based on its "Rock-Solid Networks" designs.



Download a copy of Pinnacle's **Guide To Hosting 'HERE'**

Our Next Event

OCEAN CITY HMRA Spring Expo
Ocean City, MD
March 5-6th

Recent Major Projects

New PBX or Hotel360 Installations

Choice- Comfort Inn, Sidney, NE
Best Western- BW Plus, Hudson, CO
Hilton-Waldorf Astoria, Beverly Hills, CA
Hilton-Embassy suites Miami, FL
Hilton-Home2 Suites, Destin, FL
IHG-Crowne Plaza, Atlanta Airport, Atlanta, GA
IHG-Holiday Inn Express & Suites, Noblesville, IN
Marriott-Residence Inn, Altoona, PA
Marriott-Courtyard, Altoona, PA
Marriott-Marriott Hotel East, Indianapolis, PA
Marriott-TownPlace Suites, Lakeland, FL
Marriott-Fairfield Inn & Suites, Aransas Pass, TX
Marriott-Residence Inn, Southington, CT
Starwood-Westin Atlanta Perimeter North, Atlanta, GA
Wyndham-Sleep Inn/Mainstay, Rochester, MN
Wyndham-Clearwater Beach Resort, Clearwater, FL

New Pinnacle Cloud Hosted Installations

IHG Army Hotels-Redstone Arsenal, Huntsville, AL
IHG Army Hotels-Fort Campbell, KY
IHG Army Hotels-Fort Belvoir, VA
IHG-Holiday Inn Express & Suites, Noblesville, IN
Marriott-Fairfield Inn & Suites, Altoona, PA
Marriott-TownePlace Suites, Altoona, PA

New HSIA or GIA Installations

Best Western- BW Inn & Suites, Denver Airport, CO
IHG-Holiday Inn Express, Houghton, MI
Marriott-Courtyard, Mankato, MN
Marriott-Towneplace Suites, Tucson, AZ
Wyndham- Days Inn & Suites, Denver Airport, CO
Wyndham-Hawthorn Suites, Fargo, ND

New DIRECTV Installations

AmericInn, AmericInn Inn & Suites, Dewitt, IA
Best Western- BW Plus, Hudson, CO
Choice- Comfort Inn, Sidney, NE
Marriott-Courtyard, Mankato, MN

Featured Pinnacle Partners

COMXCHANGE



360 NETWORKS
CLOUD & ON-PREMISE SOLUTIONS

Find Out More 'HERE'

360 Networks, LLC is a preferred Pinnacle solution that's popular for both On-Premise and Cloud-Hosted applications. Pinnacle's close working relationship with 360 Networks has evolved over many years of collaboration on the development and continued enhancements to ComXchange, the company's flagship PBX solution.

The ComXchange product line is based on open architecture design which allows for lower cost and includes every feature required to meet or exceed all hotel brand specifications.

ComXchange is an approved PBX solution for every major hotel brand.

Current Special Offers

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Take advantage of Pinnacle's new **'ZERO'** down leasing program with up to 60 months to pay on all of your major equipment purchases.

CALL TODAY TO GET DETAILS

(800) 644-9101