

Happy New Year '2019'
Looking Forward To Another Great Year

In Review Our 2018 Industry Highlights



'Fifth' Year In A Row..!

Not A Misprint: Pinnacle was once again awarded Mitel **'TOP PARTNER'** for Hospitality for the fifth year in a row.

And once again, for the third year in a row, one of Pinnacle's National Account Managers, was named **"Top Hospitality Salesperson"** This year it's **Tom Larson...!!**

Find out more ['HERE'](#)



Leading The Industry In Sales Three Years In A Row..!
'Top HBO Reseller'

Find out more ['HERE'](#)

New Proprietary Products In 2018

CallAssist360

Pinnacle is finalizing the initial installation of its new in-house developed enterprise level contact-center solution at IHG corporate HQ, Atlanta, GA.

The cloud-based server application will operate from Pinnacle's hosted data center with the initial configuration setup to supports up to 1,000 agents.

On-site hardware includes agent telephones, network routers and other devices including large overhead digital displays from Pinnacle's new Digital Signage products line.

Summit360

Now Available.....Pinnacle's 'In-House' developed controller/server designed for hotel guestroom high-speed Internet access.

The new solution features many enhanced guestroom Internet access functions including 'guest private cloud' option and other features.

InfoMedia360

InfoMedia360 solutions provide a comprehensive selection of display alternatives for each area of the hotel property.

From the lobby to meeting rooms, exhibit areas, restaurants, bars, and other interior spaces, there's a selection of display formats in both standard and custom designs.

Did You Know?



Fact...!! Pinnacle has more than 40,000 cloud hosted connections to its network of Data Centers...!!

Pinnacle was the first provider to offer hotels the ultimate in private network hosted services on one of the highest rated Tier3+ networks available. Pinnacle shares the



exact same data centers used by **USA Today**, the nation's largest newspaper...!!

Download a copy of Pinnacle's **Guide To Hosting 'HERE'**

2018 Notable Projects
Unique, Historic, One-Of-A-Kind Projects

Another Pinnacle First - A Mitel PBX Installation For The Industry's Very First 'Tri-Branded' Hotel By Marriott In Downtown Nashville, TN
Marriott AC Hotel - Residence Inn - SpringHill Suites
410 5th Avenue South, Nashville, TN

Find out more ['HERE'](#)

Pinnacle Continues Next Phase of Alcatel-Lucent PBX Installations For Massive Beverly Hilton / Waldorf Astoria Expansion Project
9876 Wilshire Blvd, Beverly Hills, CA

Find out more ['HERE'](#)

Pinnacle Installs Mitel 3300 PBX Systems At Historic 'The Inn At Perry Cabin' St. Michaels, MD
308 Watkins Lane, St. Michaels, MD

Find out more ['HERE'](#)

Pinnacle Installing Major Systems For New InterContinental Hotel Minneapolis - St. Paul Airport
5005 Glumack Dr, Minneapolis, MN

Find out more ['HERE'](#)

Pinnacle Installed 1,000 Station Mitel/VMware Data Center Platform For CFI Corporate Operations Center
Westgate Resorts, Ocoee, FL

Find out more ['HERE'](#)

Pinnacle Installs Modern Systems Into Hundred Year Old Historic Landmark - Hotel Harrington
436 11th St. N.W., Washington, D.C.

Find out more ['HERE'](#)

Pinnacle Becomes Part Of History After New HSIA Installation at 'Maryland Historical Society'
201 West Monument St., Baltimore, MD

Find out more ['HERE'](#)

Pinnacle Installs New Mitel PBX & Telephones For Waldorf Astoria's Legendary Roosevelt Hotel, New Orleans
The Roosevelt Hotel - 130 Roosevelt Way, New Orleans, LA

Find out more ['HERE'](#)

Featured Pinnacle Partners



Mitel is a major partner with Pinnacle beginning decades ago and continuing today. Within the

Lodging and Hospitality Industry, Mitel has always been a major supplier and a dominate name in the industry for over 30 years.

Pinnacle has been a leading Hospitality Industry supplier for Mitel for many years and for the last five years in a row 2013-2018 they have been the number one supplier. Of the more than 3,000 PBX systems installed by Pinnacle, almost 85% have been Mitel. The latest Mitel innovation platform is the Mitel 3300 which is very popular with hotels in every sector.

Find Out More ['HERE'](#)

Current Special Offers

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Take advantage of Pinnacle's new **'ZERO'** down leasing program with up to 60 months to pay on all of your major equipment purchases.

CALL TODAY TO GET DETAILS

(800) 644-9101