

Industry News



Four Years In A Row..!

Pinnacle was once again awarded as the Mitel **'TOP PARTNER'** for Hospitality for the fourth year in a row.

In Addition, for the second year in a row, Don Roach, a Pinnacle's National Accounts Manager, was again presented the award for, **"Top Hospitality Salesperson Of The Year, 2016"** A significant individual accomplishment.!



Alcatel-Lucent CONNEX17 Partners Event

In A Field Of Tough Competition-Pinnacle was awarded **'Hospitality Partner of The Year for 2016'**, a major accomplishment.

**2nd YEAR IN A ROW...!!
TOP HBO RESELLER**



Pinnacle Remains **'Number One'** in DIRECTV Hospitality Industry sales for 2016 and awarded for the second consecutive year.

Pinnacle Installing Phase Two of 'GIA' Internet Solution..!



New enhancements in the upgraded solution include the new 'Custom Portal' pages allowing hotels to add customizing to their in room guest experience with many new features. Find out more **'HERE'**

Did You Know?



Fact...!! Pinnacle has more than 27,000 cloud hosted connections to its Data Centers.....!!

Pinnacle was the first provider to offer hotels the ultimate in private network hosted services on one of the highest rated Tier3+ networks available. Pinnacle shares the exact same data centers used by **USA Today**, the nation's largest newspaper.....!!



Download a copy of Pinnacle's **Guide To Hosting 'HERE'**

Our Next Events



2017 IHG Americas Conference
Sands-Expo Las Vegas, NV Booth 609
June 20-21 2017



HITEC 2017 - Booth 2141
Toronto Canada
June 26-29 2017

Recent Major Projects

New PBX or Hotel360 Installations

Modus Hotels- Avenue Suites, Georgetown, MD
Sharon Towers - Extended Care, Charlotte, NC
Choice- Comfort Inn, Sidney, NE
POD Hotel DC, Washington, DC
Hilton-Waldorf Astoria, Beverly Hills, CA
Hilton-Embassy suites Miami, FL
Hilton-Hilton Tampa Airport Westshore, Tampa, FL
IHG-Crowne Plaza, Atlanta Airport, Atlanta, GA
IHG-Holiday Inn Express & Suites, Noblesville, IN
Marriott-Residence Inn, Altoona, PA
Marriott-Courtyard, Altoona, PA
Marriott-Marriott Hotel East, Indianapolis, PA
Marriott-TownPlace Suites, Lakeland, FL
Starwood-Westin Atlanta Perimeter North, Atlanta, GA
Wyndham-Sleep Inn/Mainstay, Rochester, MN

New Pinnacle Cloud Hosted Installations

IHG-Hotel Indigo Naperville Riverwalk, Naperville, IL
IHG-Staybridge Suites Golf Resort, Cathedral City, CA
IHG Army Hotels-Fort Belvoir, VA
IHG-Holiday Inn Express & Suites, Noblesville, IN
Marriott-Springhill Suites, Orlando, FL
Marriott-TownePlace Suites, Altoona, PA

New HSIA or GIA Installations

Maryland Historical Society, Baltimore, MD
Best Western- BW Inn & Suites, Denver Airport, CO
IHG-Holiday Inn Express, Houghton, MI
Marriott-Courtyard, Mankato, MN
Marriott-Towneplace Suites, Tucson, AZ
Wyndham- Days Inn & Suites, Denver Airport, CO
Wyndham-Hawthorn Suites, Fargo, ND

New DIRECTV Installations

AmericInn, AmericInn Inn & Suites, Dewitt, IA
Best Western- BW Plus, Hudson, CO
Choice- Comfort Inn, Sidney, NE
Marriott-Courtyard, Mankato, MN

Featured Pinnacle Partners

COMXCHANGE



360 NETWORKS
CLOUD & ON-PREMISE SOLUTIONS

Find Out More 'HERE'

360 Networks, LLC is a preferred Pinnacle solution that's popular for both On-Premise and Cloud-Hosted applications. Pinnacle's close working relationship with 360 Networks has evolved over many years of collaboration on the development and continued enhancements to ComXchange, the company's flagship PBX solution.

The ComXchange product line is based on open architecture design which allows for lower cost and includes every feature required to meet or exceed all hotel brand specifications.

ComXchange is an approved PBX / VOICE solution for every major hotel brand.

Current Special Offers

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Take advantage of Pinnacle's new **'ZERO'** down leasing program with up to 60 months to pay on all of your major equipment purchases.

CALL TODAY TO GET DETAILS

(800) 644-9101